



# HBNI Alumni Webinar



**Dr. Nikhil Sangith**

**Director (Research), Xact Diagnostics Pvt.Ltd.**

**Friday, February 23, 2024 at 15:00 hrs**

HBNI Council Hall, 2nd Floor, Training School Complex

**"Musings of a Scientist: Incremental Steps  
Towards Commercialization"**

**Dr. Nikhil Sangith** is the Alumni of Homi Bhabha National Institute (HBNI). He obtained his Ph.D. in Life Sciences from Advanced Centre for Treatment, Research and Education in Cancer (ACTREC), a CI of HBNI in the year 2015. After completing his Ph.D., he has acquired extensive experience both in Industry and Academic research. Currently, he is serving as the Director (Research) of Xact Diagnostics Pvt. Ltd., Chennai and has gained excellent reputation in creativity and innovation.

## ABSTRACT

This talk basically is about how we founded and established a biotechnology innovation-based startup and its journey towards commercialization. As an academician till 2019, it was very co-incidental to land up in a start-up environment and in a short time lead and establish the foundation for product development and commercialization. It is extremely important to maintain a balance of how efficiently one can utilize their academic expertise to innovate products that generate revenue. This talk will also focus on the challenges we faced, the important aspects students must keep in mind when they get into the startup environment and also on the products under R&D and have been successfully commercialized at Xact Diagnostics Pvt. Limited.



<https://youtube.com/live/GDHxz1sEaEQ?feature=share>



<https://hbni.webex.com/hbni/j.php?MTID=m2e6382497304d6daa268afbc625da1f9>

*All are cordially  
invited*